



7 Great Reasons to Talk with TrenchSafety and Supply, Inc.



*Serving
Tennessee
Arkansas
Mississippi*

TRENCHSAFETY™
AND SUPPLY, INC.

Memphis | North Little Rock | Nashville

You have work to do.

You have job-site problems to solve.

And you have a bottom line to look after.

Does that sound about right?

Working efficiently and safely are the keys to your success. Worker production and worker safety go hand-in-hand.

That's precisely where Trench Safety and Supply shines. We're here to help you with solutions, equipment, and expertise.

We know that when you're successful, we're successful. And that's why we care about

*your employees,
your jobs . . .
and your
bottom line.*



7 Great Reasons to Call on TrenchSafety . . .



Reason #1 – Knowledge & Experience

Just a telephone call away is a knowledge base that comes from more than 200 years of our collective experience in construction, excavation, underground work, and site-prep. The TrenchSafety Team will provide you with creative solutions and sensible recommendations for just about any challenge you come up against. Whether it's equipment you need, or advice on techniques and "how to," or both, we have the experts to help you.

Reason #2 – Locations, Locations, Locations

We serve Tennessee, Arkansas, and Mississippi, plus the nearby areas in neighboring states. Our offices, warehouses, and equipment yards in Memphis, North Little Rock, and Nashville mean that we're close to you and your job sites.

Reason #3 – Equipment, Equipment, and More Equipment

We sell and rent the full gamut of hardware:

- Shoring and shielding equipment for just about any situation
- Ventilation, monitoring, and rescue equipment for confined spaces
- Machine Control GPS systems
- Construction lasers and survey equipment
- Water and sewer testing tools
- Pipe plugs, from small to very large
- Even steel road crossing plate, in a variety of sizes.

Of course, the TrenchSafety Team will help you set it all up and operate it properly.

What Do You Need? Call us for . . .

Shoring & Shielding

- Steel Shields
- Vertical Shores
- Aluminum Shields
- Round Manhole Shields
- 4-sided Tap Boxes
- Slide Rail Systems

Machine Control & Lasers

- 2-D & 3-D Site-Prep Machine Control Systems
- General Construction Lasers
- Underground Lasers
- Interior Construction Lasers
- Survey Equipment

Confined Space

- Portable Ventilation Blowers
- Atmospheric Monitors
- Fall Protection & Rescue Tripods

Plugs & Test Equipment

- Pipe plugs
- Air-testing equipment
- Deflection Gauges
- Hydrostatic Test Pumps
- Sewer Leak Detection Kits

Other Equipment

- Bedding Material Containers
- Steel Road Crossing Plate



Reason #4 – Safety Training

Of course, having the proper hardware on site is important, but if your crews aren't trained to work safely, don't use their equipment properly, the results can mean serious injury . . . or even death.

Since our very beginnings, TrenchSafety has offered first-class safety training classes throughout the Mid-South. Since 1994, more than 12,000 people gone through our classes. Just think of the lives that have been saved.

Our safety classes include:

- “Competent Person” classes + Refresher courses
- “Confined Space Entry” classes + Refresher courses
- Safety keynote presentations
- Other topics and classes, as requested

We offer open-enrollment classes year-round at various locations (sites are always listed on our web site). We also teach classes at customer locations, as requested. Give us a call to discuss the convenience of training your people right in your offices.

Reason #5 – Service and Repair

If things go a bit haywire, our highly trained technicians will get you up and running as quickly as possible. We service and repair everything we rent and sell. And if a quick repair isn't possible, we'll get you replacement equipment whenever possible. Our job is to keep you and your crews working efficiently and safely.



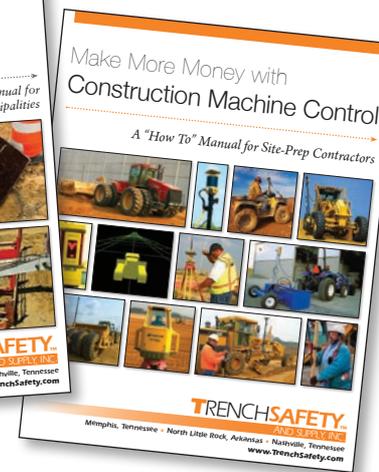
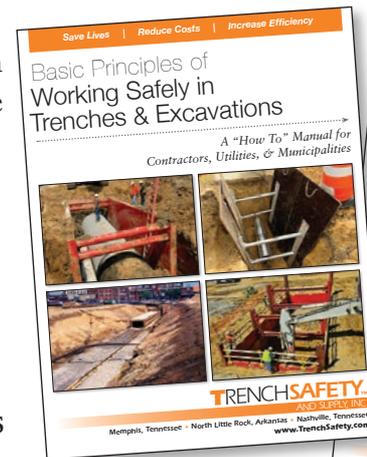
Reason #6 – Helpful Publications & Information

Since we opened in 1994, we've worked hard to build an extensive collection of information and knowledge that will keep your work crews focused on maximum productivity, profitability, and safety.

- Safety newsletters, both printed and electronic
Go to www.ExcavationSafetyNews.com
- Helpful “How To” videos
Go to www.YouTube.com/TrenchSafety
- White Papers
- Checklists
- Safety posters
- Links to state and federal regulatory information, and manufacturers' web sites

The newest design for you is our **FREE** web-based tool, *The Slope Calculator*. This simple-to-use web page generates visual data and drawings that give you a clear look at your options for sloping an excavation or using trench shoring and shielding equipment. Simply plug in your soil type, then add your specific dimensions, and instantly *The Slope Calculator* builds a drawing and a data table with everything you need to know. Go to www.TrenchSafety.com/SlopeCalculator

We've even written two comprehensive books for the industry — “**MAKE MORE MONEY WITH CONSTRUCTION MACHINE CONTROL**” and “**BASIC PRINCIPLES OF WORKING SAFELY IN TRENCHES & EXCAVATIONS.**”



Reason #7 – Delivery

In your business, timing is everything.

Time = money. Down time = No money. So, whether its several sheets of needed road-crossing plate, or a large steel trench shield, or a complete slide rail system, or a few pipe plugs in various sizes,



we'll deliver exactly what you need, when and where you need it.

So, Let Us Help You . . .

The next time you have any questions about the best way to solve a problem you're facing, or you are looking into buying some new equipment, let us know.

We love nothing better than applying our years of experience and knowledge, and our first-class equipment, to help solve your excavation and safety challenges.

Call us — **(800) 865-5801**

Or visit us at — **www.TrenchSafety.com**

Construction techniques and equipment usage must be in accordance with all governmental regulations and manufacturer's instructions.

All orders placed with TrenchSafety, including training, are subject to the terms, conditions, and warranty limitations in TrenchSafety's rental and sales agreements.

A Brief History . . .

Melissa and David Dow, co-founders of TrenchSafety, have spent most of their professional lives in the construction equipment and materials business. In fact, Melissa's family has been in the construction industry dating back to the early 1900s.

In 1993, after attending an industry trade show, Melissa and David returned to Memphis and talked with contractors, utilities, OSHA officials, as well as equipment distributors in other parts of the U.S. They quickly saw the need for a Mid-South supplier that focused on underground safety.

In June 1994, TrenchSafety and Supply, Inc., opened for business in a un-air-conditioned job trailer, with a used delivery truck and one other employee. Since then, the company has grown steadily — in its geographic service area, its product and service offerings, and its staff.

TRENCHSAFETY™
AND SUPPLY, INC.

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